



SHARPENING YOUR COMPETITIVE EDGE

Exclusively created for TIA members, the Performance Certified Program distinguishes the industry elite. Companies in the program are certified for guaranteed levels of freight payment and have agreed to the best practices standards upheld by TIA. Leading shippers will acknowledge you as a preferred 3PL vendor and your company will stand out in today's aggressive marketplace.

TIA members “get the shield, gain the advantage” through the Performance Certified Program. The program offers excess bond coverage up to a total bond limit of \$25,000, \$50,000, \$100,000 or \$250,000 – going beyond the current \$10,000 FMCSA requirement. Being Performance Certified demonstrates your commitment to your industry, shippers and carriers.

With some shippers now requiring brokers to purchase individual, shipper-specific surety bonds, the Performance Certified Program offers the best solution. When shippers agree to accept this protection in lieu of a shipper-specific bond, you save bond premium and avoid high aggregate bond amounts.

How The Performance Certified Program Works

Applicants must obtain or move their initial \$10,000 bond to TIASurety. The excess bond amount is underwritten through Avalon Risk Management. An application and signed indemnity must be completed, and a financial and insurance review will also be conducted to determine qualification.

TIA Surety	\$10,000 deposit	\$2,000 deposit + Letter of Credit
Application Fee	\$100	\$100
One Time Fee	\$350	\$350
Annual Fee	\$0	\$350

Excess amount from Avalon	Total PC Level	Annual Cost
\$240,000	\$250,000	\$3,350
\$90,000	\$100,000	\$1,850
\$40,000	\$50,000	\$1,350
\$15,000	\$25,000	\$850

Companies accepted into the program are recognized with the Performance Certified logo on major freight boards and TIA's website. Stand out from the rest. Offer excess protection and peace of mind in today's challenging business environment.

For more information, contact Andriana Davis with Avalon Risk Management at adavis@avalonrisk.com or (847) 700-8087. You may also contact Nancy O'Liddy with TIA at oliddy@tianet.org or (703) 299-5700.



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