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Title: **Avalon opening new South Carolina office**

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Avalon is proud to announce the addition of a new regional office to provide local support in North Carolina, South Carolina and coastal Georgia.

“We are pleased that Avalon will be able to provide this local support to our expanding client base in the southeast and to add experienced industry talent to the Avalon team,” said Kevin Sarsfield, Vice President of Avalon’s Southern Division.

Steven Earnhardt and Janan Earnhardt will be joining Avalon’s experienced and professional team. Steven has 30 years experience in the freight forwarding and brokerage industry. As a premier provider of insurance and surety products to the transportation and logistics industry, industry knowledge is critical to Avalon’s product offering. Steven’s experience will ensure that we understand the critical needs of our customers in the southeast.

Janan is a licensed customs broker and Certified Customs Specialist with additional expertise in Cargo Insurance. She has supported the insuring needs for freight forwarders and customs brokers in the region for more than 10 years. Janan’s expertise, which combines an understanding of technical and regional customer needs with substantial knowledge of the insurance and surety market, is a wonderful addition to Avalon’s team.

Effective March 20, 2008, Avalon’s new regional office location will be:

Avalon Risk Management, Inc.  
1156 Bowman Road Ste. 200  
Mt. Pleasant, SC 29464  
Telephone: (843) 375-2003  
Fax: (843) 416-1199

This new location will provide a strong foundation to further Avalon’s growth and product development, as well as ample space for future expansion.

For further information, contact Kevin Sarsfield, Divisional Vice President in Avalon’s Miami office. Kevin Sarsfield can be reached at (305) 513-3889 or at [ksarsfield@avalonrisk.com](mailto:ksarsfield@avalonrisk.com). Please do not hesitate to contact one of our ten regional offices throughout the United States. To view a directory of Avalon's office locations, please visit our Web site at [www.avalonrisk.com](http://www.avalonrisk.com).

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